

## Leadership and Self Deception: Getting Out of the Box

The Arbinger Institute



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### Leadership and Self Deception: Getting Out of the Box

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**Leadership and Self Deception: Getting Out of the Box** The Arbinger Institute The ""disease"" of self-deception (acting in ways contrary to what one knows is right) underlies all leadership problems in today's organizations, according to the premise of this work. However well intentioned they may be, leaders who deceive themselves always end up undermining their own performance.

This straightforward book explains how leaders can discover their own self-deceptions and learn how to escape destructive patterns. The authors demonstrate that breaking out of these patterns leads to improved teamwork, commitment, trust, communication, motivation, and leadership.

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